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UNITED STATES DISTRICT COURT

NORTHERN DISTRICT OF CALIFORNIA

SAN FRANCISCO DIVISION

In Re Ex Parte Application of Ambercroft Trading Limited for Order to Obtain

MEMORANDUM OF LAW IN SUPPORT

MEMORANDUM OF LAW

AMBERCROFT TRADING LIMITED FOR AN ORDER PURSUANT TO 28 **U.S.C. § 1782(a) TO OBTAIN** DISCOVERY FOR USE IN A FOREIGN **PROCEEDING** 

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A Limited Liability Partnership Including Professional

16118343.1 230322-10001 MEMORANDUM OF LAW IN SUPPORT OF EX PARTE APPLICATION OF AMBERCROFT TRADING LIMITED

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Applicant Ambercroft Trading Limited ("Ambercroft"), by and through its undersigned counsel, Loeb & Loeb LLP, respectfully submits this Memorandum of Law in support of its Ex Parte Application for Order to Obtain Discovery for Use in Foreign Proceeding pursuant to 28 U.S.C. § 1782(a) (the "Application"), and states as follows:

#### I. PRELIMINARY STATEMENT

Ambercroft respectfully applies for an order of judicial assistance, pursuant to 28 U.S.C. § 1782(a), authorizing it to take discovery from Astro Digital US, Inc. and Damir Begishev (collectively, "Respondents"), both of which reside in the Northern District of California, for use in a contemplated foreign proceeding (the "Foreign Proceeding") before the Commercial Division of the High Court of the British Virgin Islands (the "Commercial Court") by Ambercroft against Mikhail Kokorich ("Kokorich"), Dauria Holding International Limited ("DHIL"), and Dauria Aerospace Holding Limited ("DASH") (collectively, the "Defendants").

The Foreign Proceeding will seek redress for the scheme perpetrated against Ambercroft, as a member of DHIL and beneficial owner of DASH, by Kokorich, who was at all relevant times (and still is) the majority shareholder of DHIL and the chief executive officer of DASH. As explained in further detail below, Kokorich used his control over DHIL and DASH to transfer some of DASH's key assets (including several space satellites), held by a DASH subsidiary — Canopus Systems US LLC ("Canopus"), to another company owned and/or controlled by Kokorich — Aquila Space Inc. ("Aquila), which later changed its name to Astro Digital US, Inc. ("ADU"), for inadequate consideration.<sup>2</sup>

This scheme was implemented through Kokorich's termination of independent officers providing financial oversight for DASH and its subsidiaries in 2014, such as the Chief Financial Officer and Treasurer and Controller, and subsequent transfers of Canopus' assets and funds to ADU in 2015, in violation of Defendants' contractual, statutory and common law duties to

At all relevant times, DHIL was the majority shareholder of DASH.

Aquila changed its name to Astro Digital US, Inc. on May 17, 2016. Declaration of Oleg Stolyar ("Stolyar Decl."), Ex. 1. Hereinafter, all references to ADU will include Aquila.

Ambercroft under applicable law. Thus, Ambercroft intends to assert claims against Defendants in the Foreign Proceeding for, *inter alia*, breach of fiduciary duty.

The sought discovery – consisting of a subpoena commanding attendance at deposition and production of documents to Mr. Begishev (the Chief Financial Officer at both Canopus and ADU during the pertinent time period), as well as subpoenas seeking production of documents and testimony from the person most knowledgeable within ADU – is directly relevant to the Foreign Proceeding. Among other things, these three subpoenas will help to establish: (i) Kokorich's ownership and/or control of Aquila/ADU; (ii) the lack of adequate consideration in exchange for the asset transfers at issue between Canopus and Aquila; and (iii) the methods of transfer, use, and ultimate destination of the funds and assets diverted to Aquila (now ADU).

As demonstrated below, the Application satisfies the statutory requirements of 28 U.S.C. § 1782, because: (1) ADU and Mr. Begishev both "reside" or are "found" in this district; (2) Ambercroft is an "interested person," as a party to the contemplated Foreign Proceeding; and (3) the Foreign Proceeding will be filed before the Commercial Court (a foreign tribunal), and the information obtained will be for use in that Foreign Proceeding.

The Application also meets all of the discretionary requirements necessary to obtain discovery under Section 1782, because: (i) ADU and Mr. Begishev are not, and will not be, participants in the Foreign Proceeding; (ii) Ambercroft is not seeking to circumvent any requirements of the law of the British Virgin Islands by making this Application; (iii) courts in the British Virgin Islands are receptive to this form of discovery; and (iv) the requested discovery is narrow in both time and scope and, thus, not unduly intrusive or burdensome.

Accordingly, Ambercroft respectfully requests that this Application be granted, and an Order be issued authorizing the discovery and other relief requested in the Application. The discovery will be served on ADU and Mr. Begishev for production of relevant documents in their possession, custody and/or control, as well as their depositions under Rule 30 of the Federal Rules of Civil Procedure.

#### II. FACTUAL BACKGROUND

#### The Parties to the Foreign Proceeding. A.

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#### Dauria Aerospace Holding Limited 1.

DASH is a company incorporated under the laws of the Republic of Cyprus. DASH is a holding company which, through its various subsidiaries, develops and manufactures small lowcost satellites for remote sensing and other applications; designs and constructs spacecraft and modules; develops technological approaches to perform different missions based on micro and nano satellites; and provides cost-effective engineering, production and technical management expertise for space-related science and commercial programs. Declaration of Oliver Clifton ("Clifton Decl."), ¶ 6. During the pertinent time period, Canopus was one of DASH's key subsidiaries, as it owned DASH's highly valuable Perseus-M satellites. *Id.* 

#### 2. Dauria Holding International Limited

DHIL is a holding company organized and registered under the laws of the British Virgin Islands. At all relevant times DHIL was a majority shareholder of DASH. Thus, the business and assets of DHIL are comprised of the business and assets held by DASH and DASH's subsidiaries, including Canopus. Indeed, the Articles of Association of DHIL, at Articles 14.1(a), (e), (f), and (g), have provisions that deal expressly and purposefully with the business of DASH. Clifton Decl., Ex. 1.

#### 3. Mikhail Kokorich

Mikhail Kokorich was born in Russia, but currently resides in California. Kokorich has a controlling interest in DHIL through Glounec Investments Limited, a company registered in the British Virgin Islands. Beginning in June 2014 and continuing throughout the relevant time period, Kokorich served as Chief Executive Officer ("CEO") of DASH. Kokorich also was responsible for the day-to-day operations of Canopus and the other United States subsidiaries of DASH, and he moved to California from Russia to carry out those responsibilities. Clifton Decl., ¶ 8.

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### 4. Ambercroft Trading Limited

Ambercroft is a company registered in the British Virgin Islands. Pursuant to the Investors and Shareholders Agreement dated September 16, 2013, Ambercroft was at all relevant times a minority shareholder in DHIL. Clifton Decl., Ex. 2.

#### B. The Defendants' Unlawful Scheme.

The contemplated Foreign Proceeding centers around Kokorich's abuse of his control of DHIL and DASH to transfer key assets from one of DASH's subsidiaries (Canopus) to ADU – an unrelated company that Kokorich owned and/or controlled. In doing so, Kokorich breached his legal duties to Ambercroft as a member of DHIL and a beneficial owner of DASH and Canopus.

 Kokorich Fires Key Personnel Providing Financial Oversight for DASH and Its Subsidiaries.

On May 29, 2014, the Managing Director in charge of finance strategy and mergers and acquisitions for DASH and its subsidiaries (Dmitry Kushaev), was terminated after he began questioning various financial improprieties, including excessive unsupported expenditures and the apparent diversion of funds in connection with DASH's U.S. operations through its subsidiaries. Clifton Decl., ¶ 11.

At or about the same time, Kokorich fired the Chief Financial Officer (Dmitry Sokolsky) and the Group Treasurer and Controller (Maria Pershina) for DASH and its subsidiaries. Clifton Decl., ¶ 12, Ex. 3. Notably, after first claiming that Mr. Sokolsky left voluntarily, Kokorich admitted that he unilaterally terminated him. *Id.* These individuals were fired after they began requesting financial back-up and explanations for various expenditures of funds and transactions by DASH's U.S. subsidiaries, including Canopus. *Id.* ¶ 12.

## 2. The Transfers from Canopus to Aquila.

Between March and April 2015, after Kokorich had removed the above-referenced individuals who provided financial oversight for the company, a series of transactions was made between Canopus and Aquila (now known as ADU) without notice to Ambercroft or DASH's board of directors. Aquila was formed at the direction of Kokorich only a few months prior to

those transfers, and was created with the clear purpose of receiving and taking over the assets and business of Canopus specifically, and DASH generally. Clifton Decl., ¶¶ 13-14.

Specifically, Mr. Kokorich caused Canopus to enter into agreements with Aquila by which it transferred to Aquila two Perseus-M satellites launched in 2014 and still in orbit, as well as valuable intellectual property. The market value of the satellites in question was well over \$5 million. Nonetheless, DASH purportedly received just over \$2 million total for both satellites, far below their true market value. Clifton Decl., ¶ 15. These agreements were unfair to DASH and provided it insufficient consideration for the valuable satellites. Clifton Decl., ¶ 16.

Following this diversion of DASH's key assets to Aquila, Kokorich and Aquila immediately went into competition with DASH, using DASH's tangible assets, intellectual property, and goodwill base as Aquila's own. Clifton Decl., ¶ 18. Indeed, there is substantial overlap between the employees and management of Aquila/ADU and Canopus, with those persons simply moving from Canopus to Aquila. *Id*.

Moreover, Kokorich has marketed Aquila (now ADU) as the operator of the two Perseus-M satellites, and has subsequently caused ADU to enter into agreements with companies with which DASH was previously in negotiations. Clifton Decl., ¶ 19. ADU also has attempted to secure, and has secured, funds from sources that could otherwise provide funds to DASH. For example, ADU secured over ten million dollars from investors in 2016 and early 2017. *Id.* Presumably, these investments were obtained, in large part, based on ADU's use of the assets and intellectual property transferred from Canopus to ADU by Kokorich.

Notably, all of the above wrongful conduct occurred while Kokorich was still the chief executive officer of DASH. In the meantime, Canopus appears to have gone out of business after Kokorich's scheme was implemented, with Canopus' agent for service of process resigning in late 2015, and no current agent for service of process registered in California. Stolyar Decl., Ex. 2.

### 3. Kokorich's Unlawful Scheme to Gain Control of the DASH Board.

In order to ratify the unfair sale of DASH's assets for inadequate consideration, Mr. Kokorich needed to gain control of DASH's board of directors. To that end, in 2015, Mr.

Kokorich convened a procedurally improper meeting of the DHIL shareholders. Clifton Decl., ¶ 20.

As part of its articles of association, DHIL has the authority to appoint the board of directors of DASH, but such decision requires the approval of 90 percent of the shares carrying the right to vote at general meetings, thus, protecting the rights of minority members like Ambercroft. On August 4, 2015, Mr. Kokorich attempted to convene a meeting of the members of DHIL for August 10, 2015, for the purpose of making changes to the DASH board of directors. However, inadequate notice of this proposed meeting was given to Ambercroft and the other DHIL members. Clifton Decl., ¶ 21.

Despite being advised that the notice for the August 10 meeting was improper and that the director appointed by and representing Ambercroft (Dmitri Kushaev) would be unable to attend, Mr. Kokorich nonetheless convened the meeting at which certain changes to the composition of DASH's board were voted on and approved. These changes to the DASH board were approved notwithstanding the fact that *less than 90 percent* of the DHIL shares with the right to vote voted in favor of that change, in breach of DHIL's Articles of Association. *Id*.

## 4. Efforts to Informally Resolve the Dispute Prove Unsuccessful.

Following the above-referenced unlawful transfer of key assets, Ambercroft demanded that Defendants remedy Kokorich's misconduct. Clifton Decl., ¶ 24, Ex. 4. Ambercroft then engaged in protracted negotiations with Defendants, which proved unsuccessful. *Id*.

As a result, on December 7, 2017, Ambercroft sent a demand letter to Defendants stating that it intends to file an action against the Defendants in the Commercial Court unless Defendants compensate Ambercroft for its damages. Clifton Decl., Ex. 5. Defendants responded in late January 2018, rejecting Ambercroft's settlement proposal.

Given Defendants' ongoing refusal to remedy Kokorich's misconduct, Ambercroft intends to file the Foreign Proceeding against Defendants in the near future.

#### III. ARGUMENT

The Supreme Court has ruled that Congress authorized broad discovery in connection with foreign proceedings via its enactment of 28 U.S.C. § 1782. See Intel Corp. v. Advanced Micro

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Devices, Inc., 542 U.S. 241, 259 (2004). See also London v. Does 1-4, 279 F. App'x 513, 515 (9th Cir. 2008). This Application presents a paradigmatic case for granting such discovery assistance.

### A. There Is Good Cause to Grant This Application Ex Parte.

Applications for discovery pursuant to 28 U.S.C. § 1782 may be granted without first giving notice to the party from whom discovery is sought. See, e.g., In re Republic of Ecuador, 2010 WL 3702427, \*2 (N.D. Cal. Sept. 15, 2010). A review of cases citing Intel reveals that the use of ex parte applications is "widespread" and frequently "unremarked upon (and thus approved sub silentio)." In re Ex Parte Application of Societe d'Etude de Realisation et d'Exploitation Pour le Traitment du Mais, 2013 WL 6164435, at \*2 fn. 1 (E.D. Pa. Nov. 22, 2013) (collecting cases); see also In re: Application of Joint Stock Co. Raiffeinsenbank, 2016 WL 6474224, at \*3 (N.D. Cal. Nov. 2, 2016) ("[Section] 1782 petitions are regularly reviewed on an ex parte basis.")

"[R]espondent's due process rights are not violated because [it] can later challenge any discovery request by moving to quash pursuant to Federal Rule of Civil Procedure 45(c)(3)." Gushlak v. Gushlak, 486 Fed. Appx. 215, 217 (2d Cir. 2012). Thus, there is no prejudice to ADU or Mr. Begishev in issuing the requested subpoenas, since they will have an opportunity to object to and/or move to quash those subpoenas.

## B. The Application Meets All Three Statutory Requirements of Section 1782.

Section 1782 grants a United States District Court the authority to order a person or entity residing in its district to produce documents or give testimony for use in a foreign proceeding:

The District Court of the district in which a person resides or is found may order him to give his testimony or statement or to produce a document or other thing for use in a proceeding in a foreign or international tribunal, including criminal investigations conducted before formal accusations. The order may be made pursuant to a letter rogatory issued, or request made, by a foreign or international tribunal or **upon the application of any interested person** and may direct that the testimony or statement be given, or the document or other thing be produced, before a person appointed by the court.

28 U.S.C. § 1782(a) (emphasis added).

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This Court has held that the statute establishes a three-part test when deciding whether to grant a Section 1782 application: "(1) the discovery sought is from a person residing in the district court to which the application is made; (2) the discovery is for use in a proceeding before a foreign tribunal; and (3) the applicant is a foreign or international tribunal or an interested person." *In re:* Application of Joint Stock Co. Raiffeinsenbank, No. 16-MC-80203-MEJ, 2016 WL 6474224, at \*2 (N.D. Cal. Nov. 2, 2016) (citations and internal quotation marks omitted). Ambercroft easily satisfies each of these three requirements.

#### 1. ADU and Mr. Begishev "Reside" and Are "Found" in This District.

Aquila, which now does business under the name of Astro Digital US, Inc., lists its address as 340 Cody Road, Building 503, Moffett Field, CA 94035. Stolyar Decl., Exs. 1, 3. Mr. Begishev resides at 214 Sherland Ave., Mountain View, CA 94043. *Id*.

Thus, ADU and Mr. Begishev both "reside" and are "found" in the Northern District of California. See In re Request for Int'l Judicial Assistance From the Nat'l Court of Original Jurisdiction No. 18 in Buenos Aires, Argentina, No. 16-MC-80204-JSC, 2016 WL 5462634, at \*1 (N.D. Cal. Sept. 29, 2016) (holding that a company headquartered in San Francisco resides in the Northern District of California); see also In re Grupo Unidos por el Canal, S.A., No. 14-MC-80277JST (DMR), 2014 WL 5456520, at \*2 (N.D. Cal. Oct. 27, 2014) (same).

#### 2. The Application Seeks Discovery for Use in a "Foreign Proceeding."

The discovery sought in this Application is for use in a foreign proceeding. Ambercroft is contemplating bringing an action against Defendants in the Commercial Court, where DHIL is registered. Indeed, the discovery sought from ADU and Mr. Begishev will be fundamental in proving the lack of adequate consideration for the transfers of Canopus' assets to Aquila, as well as Kokorich's ultimate ownership of Aquila/ADU.

This satisfies the second statutory requirement of Section 1782. See Akebia Therapeutics, Inc. v. FibroGen, Inc., 793 F.3d 1108, 1111 (9th Cir. 2015) (holding that the foreign proceeding must be in front of a foreign tribunal, which includes "investigating magistrates, administrative and arbitral tribunals, and quasi-judicial agencies, as well as conventional civil, commercial, criminal, and administrative courts."); In re Veiga, 746 F. Supp. 2d 8, 18 (D.D.C. 2010) (the

burden on an applicant to demonstrate that discovery will be "for use" in a foreign proceeding is "de minimis").

Notably, Section 1782 does not require that the foreign proceeding be pending, but rather that it be within "reasonable contemplation." *Intel*, 542 U.S. at 259 (emphasis added); *see also Mees v. Buiter*, 793 F.3d 291, 301 (2d Cir. 2015) (party satisfied the second prong of Section 1782 "by showing that the materials she seeks are to be used at some stage of a foreign proceeding that was within reasonable contemplation at the time of the [application]") (emphasis added).

The lawsuit in BVI is "within reasonable contemplation." "[C]ourts have transitioned from a narrow interpretation of the 'for use in a foreign proceeding' element of Section 1782, to a far more liberal construction today." *In re Furstenberg Finance SAS*, 2016 WL 10707012, at \*5-6 (S.D. Fla. Jul. 27, 2016). An applicant must simply satisfy the court that the anticipated proceeding is not merely speculative and "more than just a twinkle in counsel's eye." *In re Kiobel*, 2017 WL 354183, at \*3 (S.D.N.Y. Jan. 24, 2017) (citing *Certain Funds, Accounts and/or Inv. Vehicles v. KPMG LLP*, 798 F.3d 113, 123-24 (2d Cir. 2015)).

Ambercroft easily meets this standard. As made clear by the description of the relevant facts above, Ambercroft has already made inquiries and conducted an in-depth investigation of the relevant facts and outlined legal theories that it intends to advocate before the BVI court. See, e.g., Bravo Express Corp. v. Total Petrochemicals & Refining U.S., 613 Fed. Appx. 319, 323 (5th Cir. 2015) (awarding discovery when applicant "filed, with its § 1782(a) application, a sworn affidavit ... lay[ing] out, in great detail, the facts that give rise to the prospective lawsuit").

Indeed, Ambercroft has already advanced its claims far beyond the hypothetical or speculative stage through its delivery to Defendants of two separate demand letters. See LEG Q LLC v. RSR Corp., 2017 WL 3780213, \*6 (N.D. Tex. Aug. 31, 2017) (proceeding was reasonably contemplated when applicant had "served a Letter Before Action on the intended defendants in the English Derivative Action and is in the midst of the pre-action correspondence process that typically precedes the filing of a shareholder derivative action in the English High Court"); In re Kiobel, 2017 WL 354183, at \*3 (S.D.N.Y. Jan. 24, 2017) (proceeding was reasonably contemplated when applicant had inter alia written a "liability letter" to the putative defendant).

### 3. Ambercroft Is an "Interested Person" in the Foreign Proceeding.

As a victim of Kokorich's unlawful transfer of assets, Ambercroft is reasonably contemplating filing an action against Defendants before the Commercial Court. As the *plaintiff* in the contemplated Foreign Proceeding, Ambercroft is obviously an "interested person" within the meaning of Section 1782. *See, e.g., Intel*, 542 U.S. at 256 (holding that an interested party is any person with a "reasonable interest in obtaining the assistance"); *see also Akebia Therapeutics*, 793 F.3d at 1110–11 (a party to the foreign proceeding underlying the case is an "interested person" because it has a "reasonable interest" in obtaining judicial assistance and, therefore, "may apply for judicial assistance pursuant to § 1782").

#### C. The Discretionary Factors Also Weigh Heavily in Favor of Ambercroft.

Once it has been determined that a Section 1782 applicant satisfies the three statutory requirements set forth above, the reviewing court should consider four factors in deciding whether to exercise its discretion to order the requested discovery: "(i) whether [respondent's] status as a participant in the foreign proceeding lessens the need to seek discovery under section 1782; (ii) the nature of the foreign tribunal, the character of the proceeding underway abroad, and the receptivity of the foreign . . . court . . . to U.S. federal-court judicial assistance; (iii) whether the Section 1782 request conceals an effort to circumvent foreign proof-gathering restrictions; and (iv) whether the discovery requests are unduly intrusive or burdensome." *Intel*, 542 U.S. at 264-65; *see also London*, 279 F. App'x at 515. Here, each of these four *Intel* discretionary factors weighs heavily in favor of granting the Application.

First, as indicated by the Supreme Court, a favorable exercise of discretion is most warranted where the respondents from whom discovery is sought are not parties to the foreign proceeding, because such respondents "may be outside the foreign tribunal's jurisdictional reach" and "their evidence, available in the United States, may be unobtainable without § 1782 aid."

Intel, 542 U.S. at 264.

Here, ADU and Mr. Begishev will *not* be parties or participants in the Foreign Proceeding. Clifton Decl., ¶ 31. Thus, this factor weighs heavily in favor of granting the Application. *See*,

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e.g., In re Chevron Corp, 753 F. Supp. 2d 536, 539 (D. Md. 2010) (where "neither respondents . . . are parties the [foreign] [l]itigation . . . this factor is completely satisfied.") (Emphasis added.)

Second, a reviewing court is not required to speculate on what will or will not be considered by a foreign tribunal. Rather, the court merely needs to determine whether an opposing party could carry its burden that a foreign tribunal would *not* consider the discovery sought. *See*, *e.g.*, *In re Application of Gilead Pharmasset LLC*, 2015 WL 1903957, at \*3 (D. Del. April 14, 2015) ("The party opposing discovery bears the burden of persuading the court that the foreign tribunal would not consider the discovery sought by the § 1782 order."); *Republic of Ecuador*, 2010 WL 4027740, at \*2 (granting Section 1782 discovery when there was no evidence "that the arbitral tribunal would not be receptive to such"); *see also In re: Ex Parte Application Varian Med. Sys. Int'l AG*, No. 16-MC-80048-MEJ, 2016 WL 1161568, at \*4 (N.D. Cal. Mar. 24, 2016) ("In the absence of authoritative proof that a foreign tribunal would reject evidence obtained with the aid of section 1782," courts tend to "err on the side of permitting discovery.") (emphasis added).

Courts have already considered this issue with respect to the British Virgin Islands ("BVI"), and have not found that BVI courts would be unreceptive to evidence garnered from Section 1782 discovery. See, e.g., In re Application of Bracha Foundation Request for Discovery Pursuant to 28 U.S.C. §1782, 2015 WL 6123204, at \*4 (N.D. Ala. Oct. 19, 2015) (permitting discovery under section 1782 and noting that "this court has no reason to believe that the BVI tribunal would not be receptive to judicial assistance by U.S. federal courts"), affirmed in relevant part by 663 Fed.Appx. 755 (11th Cir. 2016). See also Clifton Decl., ¶ 29 (stating that BVI courts should be receptive to the discovery sought here). Thus, this factor also weighs in favor of granting the Application.

Third, allowing the requested discovery in this case would not circumvent any proof-gathering restrictions imposed by the courts of the British Virgin Islands. Ambercroft and its counsel are unaware of any restrictions imposed by those courts in proof-gathering procedures that would prohibit Ambercroft from obtaining and introducing the discovery Ambercroft seeks through Section 1782. See Clifton Decl., ¶ 29. See also Intel, 542 U.S. at 265.

that the discovery sought be actually discoverable in the foreign proceeding. *Intel*, 542 U.S. at 260 (Section 1782 does not condition discovery on proof that the information sought would be discoverable in the foreign courts). Rather, the appropriate inquiry under this factor is whether the applicant is seeking the discovery in good faith. *See Crayolife, Inc. v. Tenaxis Med., Inc.*, 2009 WL 88348, at \*1 (N.D. Cal. Jan 13, 2009) (finding in favor of the applicant if "there is no basis to conclude that the requested discovery is for anything other than use in the lawsuit pending" in the foreign jurisdiction). Here, Ambercroft is clearly acting in good faith, as it is seeking to obtain limited discovery which is directly relevant to its claims in the Foreign Proceeding.

Fourth, the requested discovery is neither unduly intrusive nor burdensome. Requests only

Notably, there is no requirement that a section 1782 applicant make a threshold showing

Fourth, the requested discovery is neither unduly intrusive nor burdensome. Requests only become "unduly intrusive and burdensome" where they are "not narrowly tailored, request confidential information and appear to be a broad 'fishing expedition' for irrelevant information." In re ex parte Application of Qualcomm, 162 F. Supp. 3d 1029, 1043 (N.D. Cal. 2016).

Here, in contrast, the Application merely seeks authorization to issue subpoenas for two depositions and related document requests that are highly relevant to Ambercroft's claims against Defendants in the Foreign Proceeding, from two Respondents that are not parties to those proceedings. Specifically, Ambercroft seeks to obtain documents and testimony relating to the transactions in which Canopus' assets were transferred to ADU for inadequate consideration, as well as the corporate structure and ultimate ownership of Aquila/ADU, to establish its links to Kokorich.

This discovery will help Ambercroft prove in the Foreign Proceeding, *inter alia*: (i) Kokorich's ownership and/or control of Aquila/ADU; (ii) the inadequacy of consideration involved in the asset transfers at issue between Canopus and Aquila; and (iii) the methods of transfer, use, and ultimate destination of the funds and assets diverted to Aquila (now ADU) as the result of the above-described scheme.

As the requested discovery is narrowly limited in time and scope, granting this Application and permitting limited discovery is not unduly intrusive or burdensome. Courts in this district have repeatedly approved discovery consisting of document requests related to transactions

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conducted by nonparties. See, e.g., In re: Application of Joint Stock Company Raiffeisenbank, 2016 WL 6474224, at \*7 (N.D. Cal. Nov. 2, 2016) (permitting discovery of "all documents evidencing ownership structure, corporate governance, accounting practices, financial statements, tax returns, bank records, assets, and intercompany transactions" of the nonparty over a discrete period of time) (emphasis added).

Moreover, Ambercroft must be able to depose both Mr. Begishev and the person most knowledgeable at ADU. Mr. Begishev was the Chief Financial Officer at Canopus at the time its assets and intellectual property were transferred to Aquila, and was also the Chief Financial Officer at Aquila (and now ADU). Further, Mr. Begishev was appointed to his position at Canopus by Mr. Kokorich, and reported to Mr. Kokorich during the pertinent period. The Foreign Proceeding may, thus, turn on Respondents' testimony regarding the challenged asset transfers, as well as the ultimate ownership of Aquila/ADU.<sup>3</sup>

Courts in this circuit have routinely permitted this type of discovery (i.e., depositions) under Section 1782. See, e.g., In re Ex Parte Application of Mentor Graphics Corp., 2017 WL 55875, at \*3 (N.D. Cal. Jan. 4, 2017) (permitting deposition in order to determine the timing of a deponent's knowledge of an alleged patent infringement); Knaggs v. Yahoo! Inc., 2016 WL 3916350, at \*7 (N.D. Cal. Jul. 20, 2016) (noting that a deposition "could help [applicant] gain a better understanding of [the witness's] system"); Siemens AG v. Western Digital Corp., 2013 WL 5947973, at \*5 (C.D. Cal. Nov. 4, 2013) (approving of deposition under section 1782).

Other courts have likewise recognized that "a single deposition" of a nonparty is not unduly burdensome. In re Application of 000 Promnefstroy for an Order to Conduct Discovery for Use in a Foreign Proceeding, 134 F. Supp. 3d 789, 794 (S.D.N.Y. 2015); see also In re Letters Rogatory from Tokyo Dist., Tokyo, Japan, 539 F.2d 1216, 1220 (9th Cir. 1976) (although "the requirement that the witnesses attend depositions may be an imposition," it was outweighed by the necessity of the discovery); Application of Consorcio Ecuatoriano de Telecomunicaciones S.A. v.

Note, to the extent ADU lists Mr. Begishev as its person most knowledgeable under Rule 30(b)(6) of the Federal Rules of Civil Procedure, Mr. Begishev could be deposed just once, both in his individual capacity and on behalf of ADU.

JAS Forwarding (USA), Inc., 747 F.3d 1262, 1272-73 (11th Cir. 2014) (affirming section 1782 application which sought document production and deposition testimony); Republic of Ecuador v. Bjorkman, 801 F. Supp. 2d 1121, 1126 (D. Colo. 2011) (same).

Accordingly, this *Intel* factor also weighs in favor of granting the Application.

#### IV. CONCLUSION

Ambercroft seeks narrowly tailored discovery for use in the contemplated Foreign Proceeding. Because Ambercroft's Application satisfies the statutory requirements of 28 U.S.C. § 1782, and because the *Intel* discretionary factors all weigh in favor of granting the Application, Ambercroft respectfully requests that the Court grant this Application for an Order authorizing the requested subpoenas.

Dated: April 25, 2018

LOEB & LOEB LLP OLEG STOLYAR JENNIFER JASON

By /s/ Oleg Stolyar
Oleg Stolyar

Attorneys for Applicant
AMBERCROFT TRADING LIMITED